

Connecting the world

It sounds ambitious – but it seems realistic: 'Connecting the region with the rest of the world'. This is exactly what Akton d.o.o. in Ljubljana is striving for. The Slovenian company is an international communication service provider that successfully faces the new challenges of the fierce market.

When Akton was founded in Slovenia in 1991, it concentrated on system integration practices. In 2007, due to fundamental changes, a new chapter began. Bought by private equity funds, a new management was established, defined its new strategy mission 'Connecting the region with the rest of the world' and changed from a local start-up into an international provider of communication services. "I was appointed in 2007, chose my team, and together we started a fundamental restructuring and consolidation process," explains CEO Igor Košir. "I have worked in the telecommunications

industry for 20 years now and still find it extremely interesting. It is a tough industry with a lot of competition and very hard pressure on margins. But at the end of the day, this all makes it very interesting. It is a cocktail of a fast-developing industry with huge investments, combined with a fast-changing and growing market with a lot of challenges. You need to decide what you are – a shark or a fish (you are what you eat) and adapt to the surroundings very fast."

Right from the beginning, Akton was keen to rock the market. In summer 2008, Akton introduced

MPLS in its own network for the entire Adriatic region, which resulted in greater security, faster routing and better utilization of the available capacities. When the company entered the carrier-to-carrier market, this led to a significant growth spurt. "Today, we are a fully licensed carrier offering a complete portfolio of data and voice services with more than 130 international partnerships," sums up Mr. Košir. "We have the most advanced network in the region, and we are able to offer competitive prices and 24/7 support at a high professional level. As a one-stop-shop provider, we

Akton

communications

Akton d.o.o.

Dunajska cesta 9

1000 Ljubljana

Slovenia

☎ +386 1 2362900

📠 +386 1 2362920

✉ info@akton.si

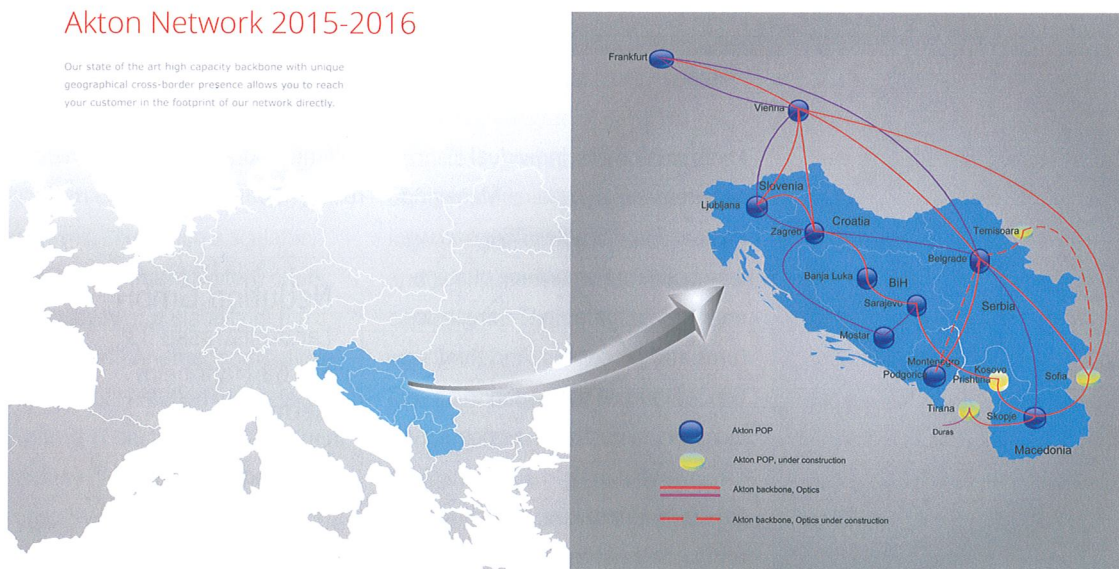
🌐 www.akton.net

have a turnover of more than 70 million EUR, and we are the only company that is present in five countries in the Adriatic region – with offices that are fully licensed. We are very proud of this dynamic development and are aware that we owe this success mainly to our excellent employees. In this business, everything is about people. You might think that every operator offers more or less similar services at similar prices. But besides infrastructure and licences, the most valuable goods are our employees and their know-how. We have a workforce of 53 employees – the best people from this industry in this region. In other words, we have the right people in the right place. As we do not want to lose flexibility and responsiveness, we will not exceed a workforce of 80 to 90 people. It is no secret that a smaller company can provide good services a lot more easily."

Read the full article at
www.european-business.com

Akton Network 2015-2016

Our state of the art high capacity backbone with unique geographical cross-border presence allows you to reach your customer in the footprint of our network directly.



Akton's main aim is to connect the region with the rest of the world

EUROPEAN PEOPLE · STORIES · PROFIT

Business

VIADELLEPERLE

VDP

INSPIRING
ITALIAN
FASHION

